

A collage of industrial images including a large machine with a control panel, a yellow spiral staircase, and a black forklift, all set against a blue background with glowing lines and squares.

先進設備科技 整合領航者

fiti 京鼎精密科技

Foxsemicon

Company Introduction

Stanley Lu, CFO

2018/3/15

- We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding our financial conditions and business strategies. We have based these forward-looking statements on our current expectations and projection are reasonable, such forward-looking statements are inherently subject to risk, uncertainties, and assumptions about us.
- We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risk, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

01



Company Profile

02



Operation Strategies

03



Competitive Advantage

04



Operation Performance

01



Company Profile

02



Operation Strategies

03



Competitive Advantage

04



Operation Performance

Foxsemicon



Established: 2001/04/26

Capital: NT\$ 787.5 million

President: Yin-Kuang, Liu

Business :

- **Semiconductor equipment (Contract Manufacturing)**
- **Automation equipment (Total Solution Provider)**

【Headquarter】

Hsinchu Science Park, TW

Fiti – Chunan



【Manufacturing Sites】

Shanghai & Jiangsu, CN

Fiti – Songjiang & Kunshan

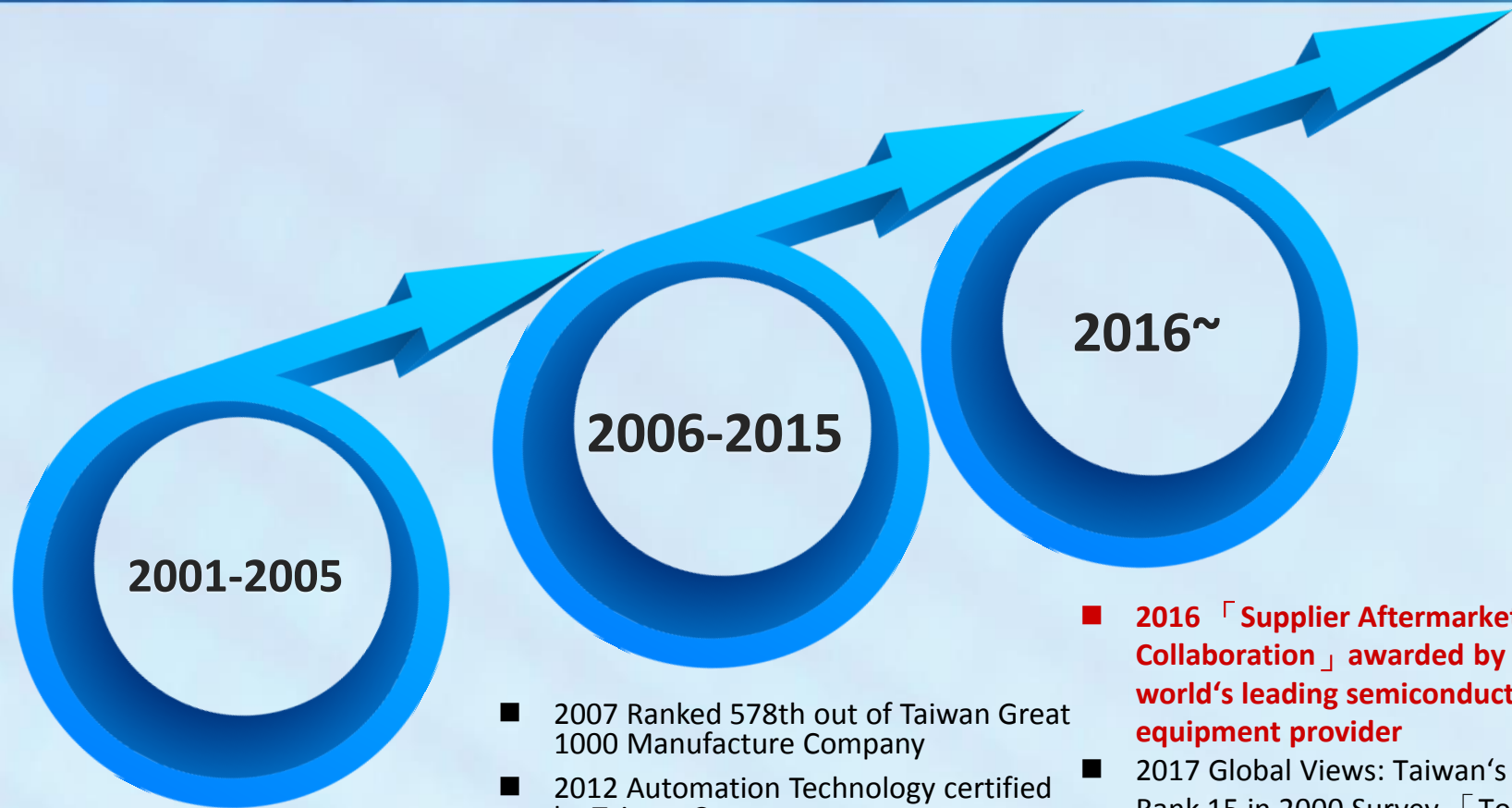


【Sales Office】

CA & TX, US

Fiti – San Jose & Austin





- 2001 Foxsemicon Company setup in Chunan
- **2002 Approved vendor certified by the largest semiconductor equipment maker of the world**
- 2003 Hsinchi Science Park HQ setup
- 2005 Shanghai, China Manufacture Center setup

- 2007 Ranked 578th out of Taiwan Great 1000 Manufacture Company
- 2012 Automation Technology certified by Taiwan Government
- **2013 「Supplier Performance」 awarded by world's leading semiconductor equipment provider**
- 2014 ISO ISO-13485 Certified
- **2015 IPO on Taiwan Stock Exchange**

- **2016 「Supplier Aftermarket Collaboration」 awarded by world's leading semiconductor equipment provider**
- 2017 Global Views: Taiwan's Rank 15 in 2000 Survey 「Top 50th operating performance companies」
- **2017 「Contract Manufacturing supplier of the year」 and 「Global Services Accelerated Growth and Performance」 awarded by world's leading semiconductor equipment provider**

Title	Name	Experience	Years
President	Ying-Kuang, Liu	Senior Vice President, Hon Hai Precision IND. CO., LTD	>30
Executive Assistant to Chairman	Frank Chen	CFO, Promise Technology, Inc. Vice President, Foxsemicon Integrated Technology Inc. Controller, Applied Materials Taiwan	>30
Senior Vice President of Sales Dept.	Jackson Huang	Chairman, Prosys Technology Integration, Inc. Vice President, Sales department of ASYST/PST	>25
Senior associate vice president of Sales Dept.	Kevin Chiu	Manager of Prosys Technology Integration, Inc. Manager of Sales department of ASYST/PST	>20
Vice President of R&D Dept.	Cheng-Tsu Fu	Director, SIMPLO TECHNOLOGY CO., LTD. Associate Professor, National United University	>25
Senior Manager of Financial Control Division	Stanley Lu	Senior Deputy Manager, FIH Mobile Limited Deputy Manager, Foxconn Technology Co., LTD.	>20
Manager of Account Dept.	Deborah Chung	Foxsemicon Integrated Technology Inc.	>15

01



Company Profile

02



Operation Strategies

03



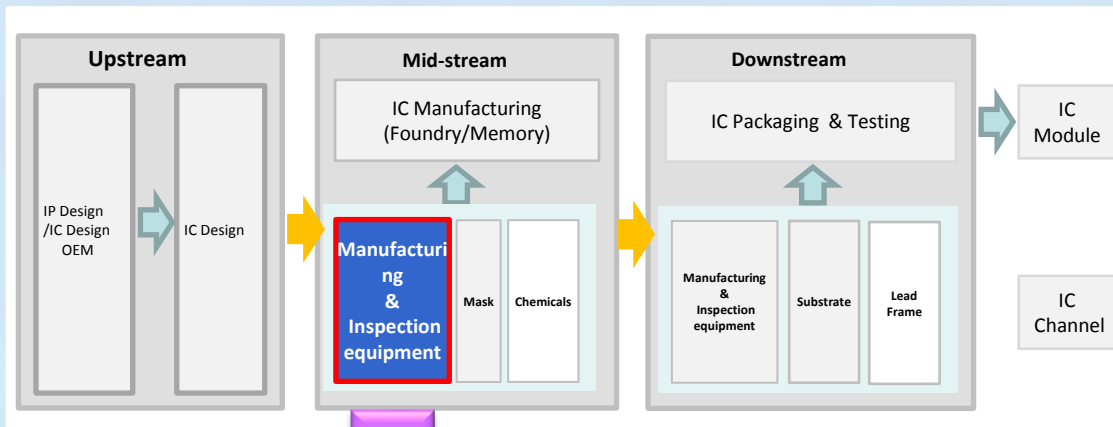
Competitive Advantage

04

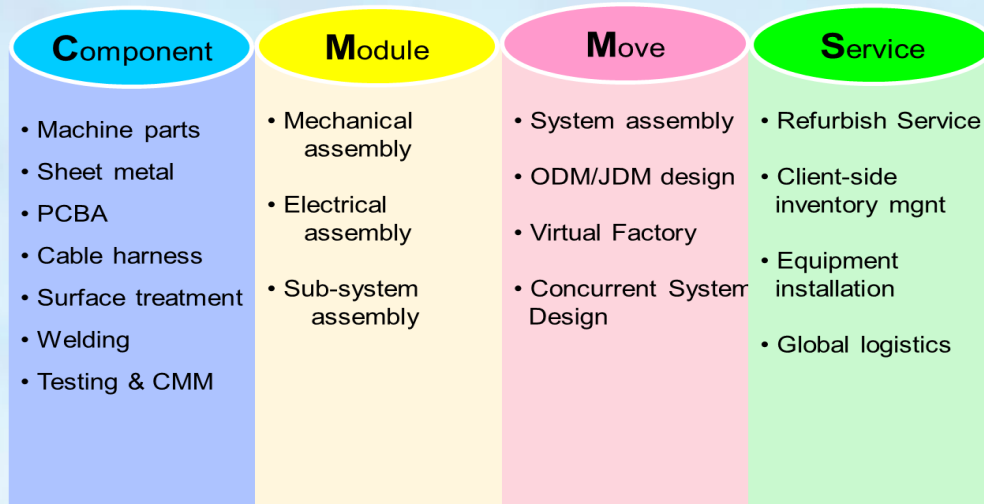


Operation Performance

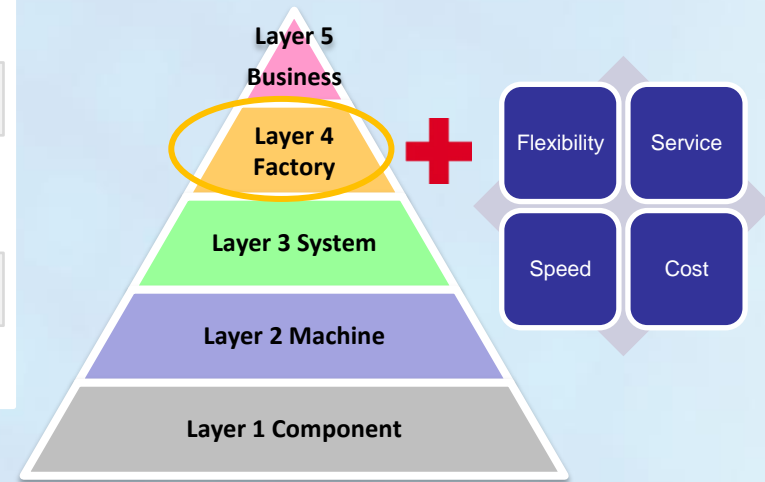
Semiconductor front-end process equipment



Contract Manufacture Business Model



Automation equipment



One-stop shop for integrated service solution



Toward a company of professional technology service, FITI developed advanced equipment integrated with mechanical, electrical, software and optical engineering capabilities

Semiconductor Equipment

- Thin Film Equipment(CVD,PVD)
- Etching Equipment
- CMP Equipment
- Metrology Equipment
- Spare Parts and Repair service
- Fab Automation/Micro Contamination Control

FPD/TP Equipment

- Panel Key Components
- Laser Cutter
- Laser Repair
- AOI
- Light-on Tester/Probe Station
- Loader/Unloader
- Cassette

Optoelectronic Equipment

- Precise Wafer Saw
- PECVD
- Automated Material Handling
- PV Module Production Line
- LED Bulb Production Line

Industrial Automation

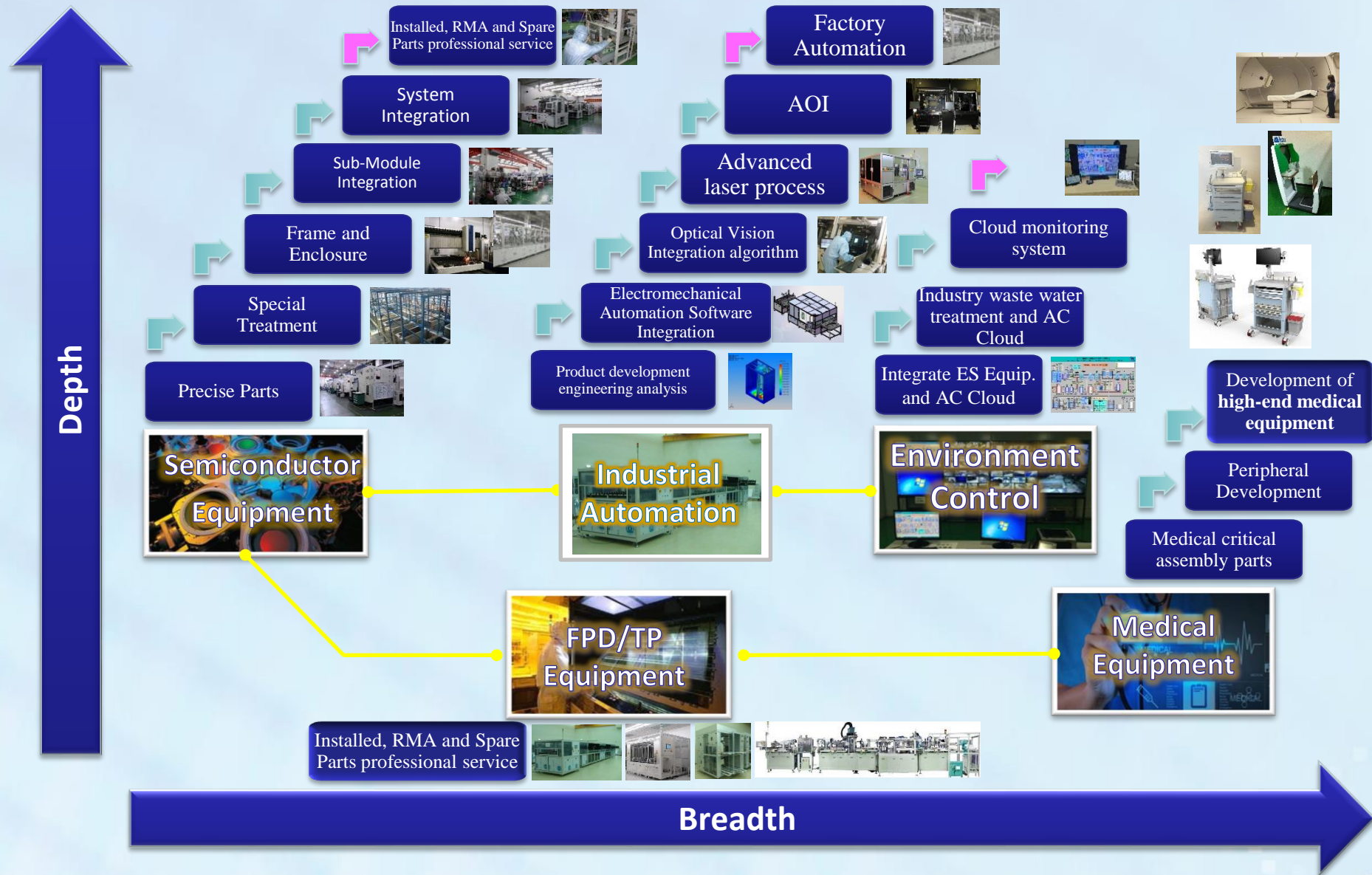
- Robot Application
- Cell Phone Production Line
- Factory Planning and Building

Medical Equipment

- Mobile Nursing Cart
- Health Managing KIOSK
- Medical Equipment Key Components

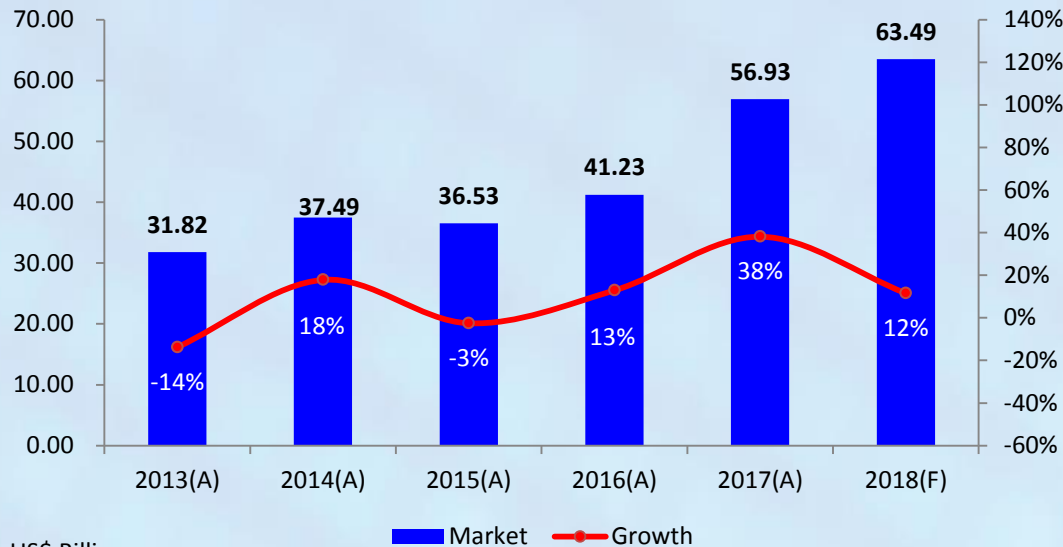
Environment Control

- Integrated Eco Monitor Platform
- Waste Water Plant Automation
- DAQ and Monitor System



US\$ Billion

Worldwide Semiconductor Equipment Market Expense

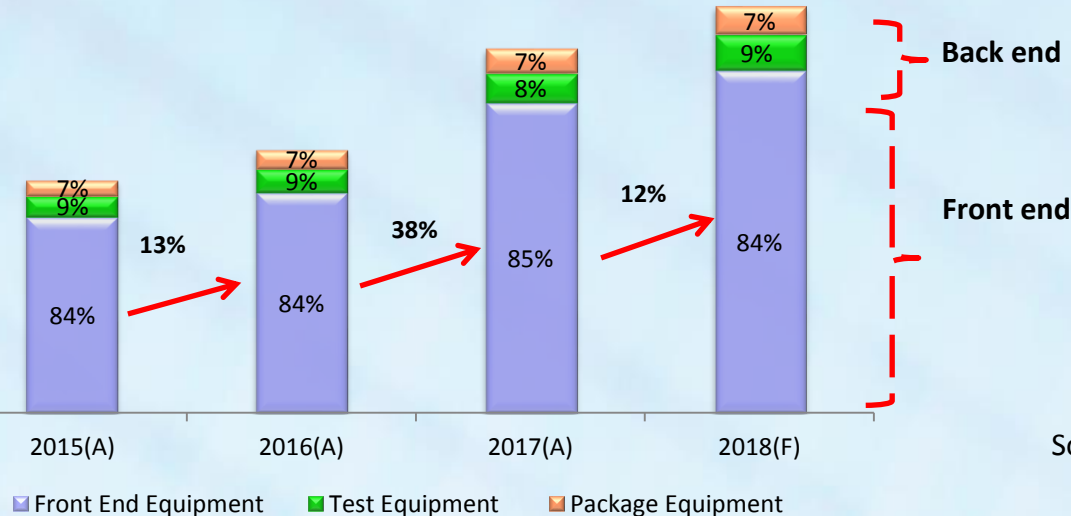


- SEMI forecasts global semiconductor equipment spending will continue to record high in 2018
- The main growing momentum is coming from China market

Source: World Fab Forecast report, SEMI(2017/12)

US\$ Billion

World Semiconductor Equipment Market

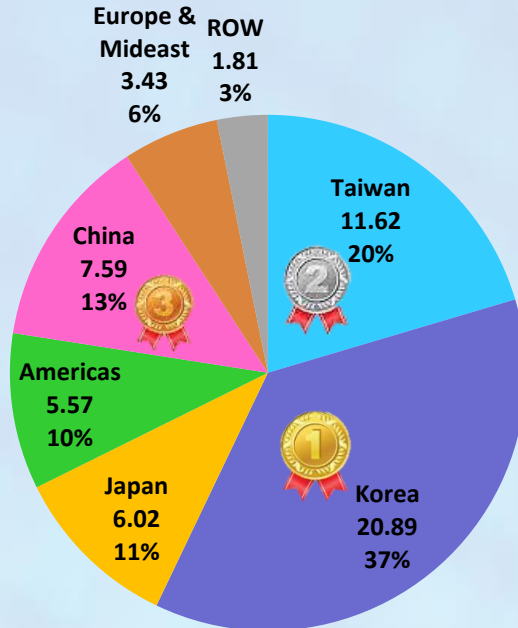


- Semiconductor front end equipment holds more than 80% of the expense, and estimated the equipment will continue to grow for 2018.

Source: World Fab Forecast report, SEMI(2017/12)

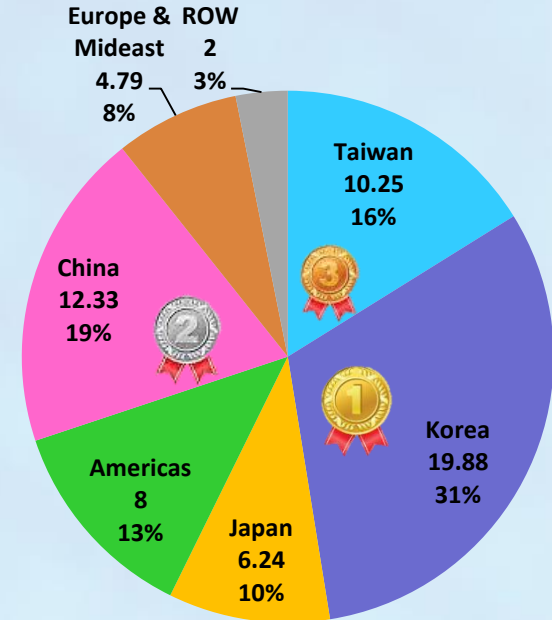
Fab Equipment Spending by Region

US\$ Billion



Demand for 2017 US\$ 56.9billion

US\$ Billion



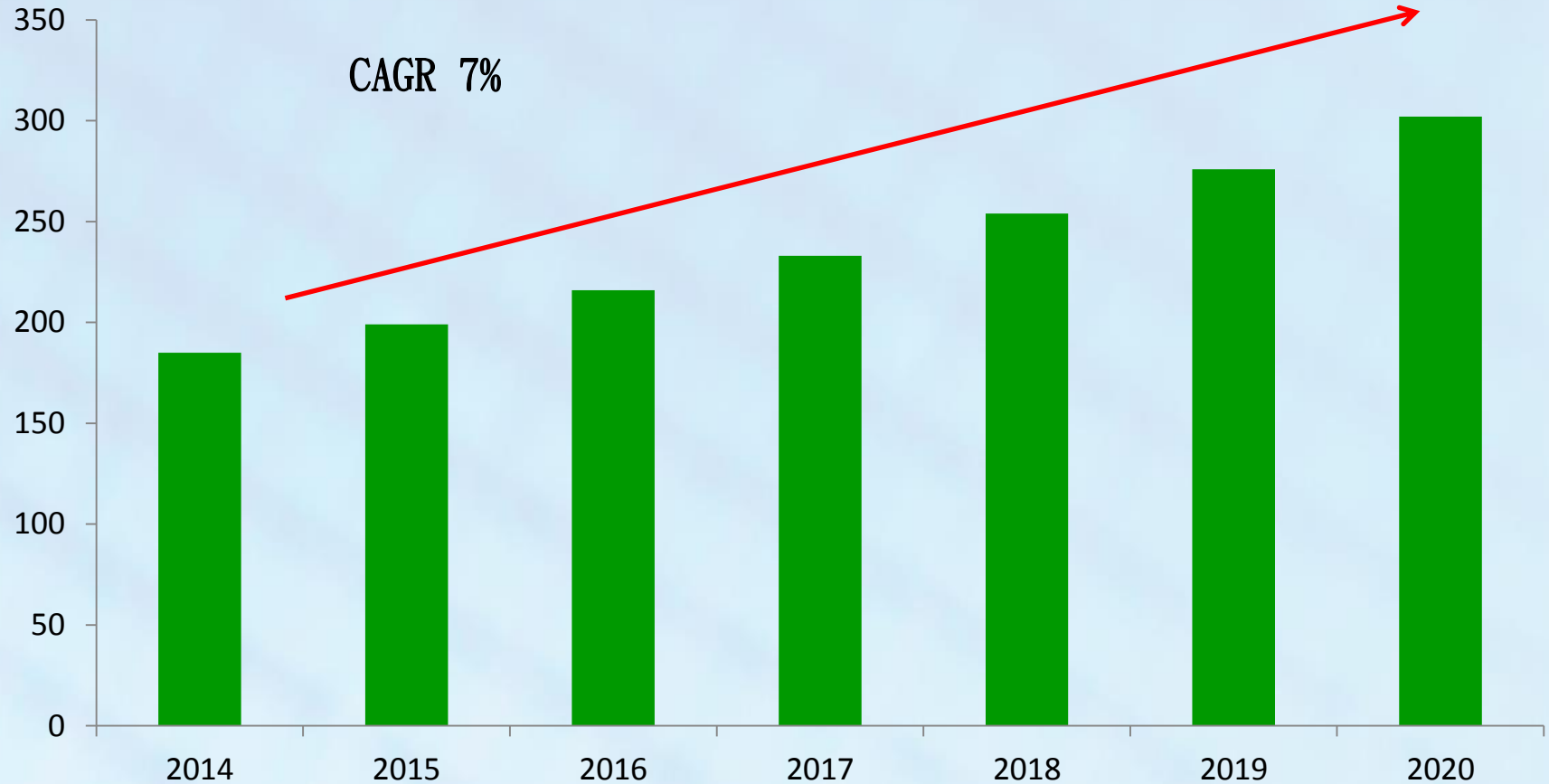
Demand for 2018 US\$ 63.4billion

Source: World Fab Forecast report, SEMI(2017/12)

- SEMI predicted Korea will be the world's largest regional market for semiconductor equipment in 2018.
- China will exceed Taiwan and becomes the second largest region worldwide in 2018

2014~2020 World technology market and Factory Automation market size

US\$ Billion



Sources : Marketandmarkets(2014/10)

01



Company Profile

02



Operation Strategies

03



Competitive Advantage

04



Operation Performance



Industry leading in vertically integrated manufacturer ability for the semiconductor equipment



Completely management system on design, manufacturing, quality and supply chain



Having crucial technology and obtain manufacturing process certificates



Semiconductor Fab automation and high-performance cleaner technology



Fields-crossed RD and integrated capacity of optics , machinery, electronics control, software and process



Comprehensive automation systems and output technology ability

01



Company Profile

02



Operation Strategies

03



Competitive Advantage

04



Operation Performance

Unit : NT\$ K	2017Q1-Q4	2016Q1-Q4	YoY
Operating revenue	8,168,236	7,837,905	4%
Gross Profit margin	24%	15%	+9 ppts
Operating expense	(738,051)	(470,344)	57%
Net operating profit	1,210,217	743,423	63%
Net operating profit %	15%	9%	+6 ppts
Non-operating revenue & expense	109,489	83,420	31%
Net profit before tax	1,319,706	826,843	60%
Net profit before tax %	16%	10%	+6 ppts
Less: Income tax expense	(246,273)	(184,533)	33%
Net profit for the period	1,073,433	642,310	67%
Net profit for the period %	13%	8%	+5 ppts
EPS (NTD)	13.63	8.62	58%
Weighted-average outstanding shares(k)	78,750	74,512	

Unit : NT\$ K	2017Q4	2017Q3	QoQ	2016Q4	YoY
Operating revenue	2,330,845	1,940,819	20%	2,130,206	9%
Gross Profit margin	22%	25%	-3 ppts	19%	+3 ppts
Operating expense	(220,856)	(221,533)	-	(151,224)	46%
Net operating profit	295,893	273,312	8%	247,884	19%
Net operating profit %	13%	14%	-1 ppts	12%	+1 ppts
Non-operating revenue & expense	17,908	59,941	-70%	57,757	-69%
Net profit before tax	313,801	333,253	-6%	305,641	3%
Net profit before tax %	13%	17%	-4 ppts	14%	-1 ppts
Less: Income tax expense	(53,481)	(38,345)	39%	(69,888)	-23%
Net profit for the period	260,320	294,908	-12%	235,753	10%
Net profit for the period %	11%	15%	-4 ppts	11%	-
EPS (NTD)	3.31	3.74	-11%	3.14	5%
Weighted-average outstanding shares(k)	78,750	78,750		75,000	

Thanks for your attention.

京鼎精密科技股份有限公司
Foxsemicon Integrated Technology, Inc.